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Buying a car is never easy. Besides spending a sizeable amount of money on this investment, your liveliness probably relies on this vehicle. You need to know that your car will get you from point A to point B in a timely and safe manner--so buying a lemon is not something you can afford to do. Buying A Car For Dummies is for you if you need to find out how to buy, sell, insure, drive, protect, or rent a vehicle. It doesn't matter how old you are (as long as you can legally drive and have a license), this book can make your experience with cars a smooth ride. Buying A Car For Dummies can help you save a truckload of money over the life

of your vehicle as you find out all you need to know about new and used car ownership in this entertaining and informative reference guide. This dependable book covers all avenues of buying and owning a car, from negotiating a fair price to finding reliable insurance to saving money on routine servicing. You'll stay in the driver's seat as you discover how to:

- * Calculate how much your current car really costs you
- * Weigh the pros and cons of buying new or used
- * Get the best trade-in, resale, or donation value for your vehicle
- * Pick out a cherry and avoid lemons--expert advice for buying a reliable used car
- * Determine what features and options you really need in a new car
- * Get the straight scoop on financing or leasing your car
- * Find an insurance policy and company you can trust
- * Protect your automotive assets--from steering wheel locks to full-blown security systems

With *Buying A Car For Dummies* as your guide, you can park your fears, frustrations, and anxieties as you discover how to decide between buying or leasing new wheels, how to negotiate with car dealers, how to foil car thieves and carjackers, how to protect yourself in a breakdown or accident, and how to protect your automotive assets with insurance, warranties, and service contracts. Plus, the book features a list of ten great automotive Web sites for pricing information, ratings, industry news, diagnostic troubleshooting, and more. Having this book in your pocket is just like having a real marque expert by your side. Benefit from the author's years of Mustang ownership, learn how to spot a bad car quickly, and how to assess a promising car like a professional. Get the right car at the right price!

"Since its first auto test 50 years ago, Consumer Reports has become the No. 1 source that car buyers turn to when buying a new or used vehicle" -USA Today. Consumer Reports is the definitive authority on unbiased automotive ratings. Presents a collection of reviews, ratings, and advice on a wide range of consumer products, including electronics, air conditioners, cell phones, automobiles, dryers, home theaters, and more. With the average new car costing \$25,000, more people than ever are buying used and banking the difference. This book,

written by the author of "The Car Buyer's Art", is packed with secrets to guide readers through the entire car-buying maze, teaching them how to negotiate effectively by matching each sales tactic with a countermove. 50 line drawings. 20 tables. Consumer guides & advice. Completely redesigned for 1996, to make it easier to find all the information on the cars on any reader's shopping list, Used Car Buying Guide now presents all models in alphabetical order. This annual bestseller steers consumers to the makes and models most likely to provide reliable and practical transportation, thus minimizing the chance of making a costly mistake. Photos. Charts. From the exotic M1 and 850Csi to the popular 3. 5- and 7-Series sports luxury tourers, this all-color Buyer's Guide points the way through the full history of the BMW marque, and offers valuable specifications, production numbers, investment advice, and more. Take the "ultimate driving machine" out for a test drive before you buy! Comparable title; Illustrated BMW Buyer's Guide, 2nd ed (0-87938-754-8) This collector's guide to highly collectible group known as the assault weapons gives an overview of different types of assault firearms, explains relative scarcity, outlines profit potential and manufacturer differences, lists gun values, and includes expert buyer tips. This book outlines proven buying scenarios, clearly explaining the consumer's course of action in simple terms. The complex and sometimes frightening process of car buying is demystified in a comprehensive guide that covers: - How to choose the right car - New/used car-buying strategies - Getting a used car bargain - Avoiding the pitfalls of leasing - How to shop for insurance In addition, Strategies for Smart Car Buyers includes several appendices and a variety of new material to complete the buyer's research process, including: - The acclaimed investigative series, "Confessions of a Car Salesman," relating insider secrets in an entertaining account of two car dealerships - Monthly payment charts and monthly leasing payments - Expanded financing section detailing crucial contract dos and don'ts - Additional commentary throughout text from undercover car salesman

Chandler Phillips - More in-depth information on trade-ins and lease-end strategies - Edmunds' latest consumer tool: "Smart Car Buyer" - Bonus section: "Verbal Self Defense" avoiding sales language pitches and traps - New section: "Safely Navigating eBay Auctions" Car values fluctuate wildly, never more so than in our current economic environment. Pricing information is a must for collectors, restorers, buyers, sellers, insurance agents and a myriad of others who rely on reliable authoritative data. With well over 300,000 listings for domestic cars and light trucks, and various import vehicles manufactured between 1901 and 2012, this is the most thorough price guide on the market. This invaluable reference is for the serious car collector as well as anyone who wants to know the value of a collector car they are looking to buy or sell. Prices in this must-have reference reflect the latest values, in up to six grades of condition, from the esteemed Old Cars Price Guide database. New information for the most recent model year will also be added to our new Old Car Report database. 'Since its first auto test fifty years ago, Consumer Reports has become the No. 1 source that car buyers turn to when buying a new or used vehicle.' -USA Today Consumer Reports is the definitive authority on unbiased automotive ratings. As stated in USA Today, 'more than 40% of car shoppers use Consumer Reports for information.....That makes Consumer Reports the biggest single source of information car buyers use.' This latest edition of the New Car Buying Guide provides information on more than 210 new car models available in the 2005 car year. This essential guide offers all the tools necessary to negotiate the best price for the best car, including: - The most comprehensive reliability ratings available, based on Consumer Reports' Annual Questionnaire - Five steps to getting the best price - Profiles on more than 220 cars, SUVs, minivans, and recommended vehicles in 15 categories - Crash-test results and key safety features - A guide to auto information on the Internet. This comprehensive guide, updated for the 2003 model year, provides buyers with all the information they need to buy any new vehicle. Gives

advice on every aspect of purchasing a car, including determining budget limits; buying new, used, or foreign cars; negotiating a deal; and making financing arrangements. Illustrated Alfa Romeo Buyers Guide Joe Benson Excellent buying tips, year-by-year and model-by-model examinations of the cars, options, performance data, and much more. Over 2 photos show all the postwar cars, many inside and out. Learn what to look for, what to look out for, and which cars have the best investment potential for you. Includes our unique five-star value rating system. Rated 4 stars by Car Collector. 2nd ed. Sftbd., 7 1/2x 9 1/4, 176 pgs., 28 b&w ill. This revised edition of the book that helps car buyers get the best new- and used-car deals--and not get burned--includes even more information gleaned from the Leons' years of buying and selling experience, plus detailed car-buying checklists. You're no idiot, of course. You keep your projects on budget at work, shop around to find the best prices on groceries and clothing, and even manage to sock away money for your kids' college tuition. But when it comes to wheeling and dealing to buy a car, you feel like someone else is in the driver's seat. Don't be taken for a ride! The Complete Idiot's Guide to Buying or Leasing a Car helps you learn the techniques you need to drive away in the car you want at the price you can afford. Feel confident about asking questions and bargaining, even when you have to say "no" to a salesperson. In this Complete Idiot's Guide, you get: A step-by-step guide to getting the right car at the best price explores a wide range of available financing options, discussing the buy versus lease alternative, the ins and outs of vehicle pricing, and the negotiation process and dealership experience. Buying Cars for Really Smart People: From Advance Preparation To Negotiating A Great Deal, To Surviving Finance and Insurance, This Book Is A Simple Car Buying Guide For Everyone By: Jeffrey G. Yonek, J.D. Knowledge is power, and knowing how auto dealerships make their money can help you save money negotiating a great deal on your next vehicle purchase. With potentially thousands to gain or lose, Buying Cars for Really Smart

People is a simple guide for anyone who wants to save money when buying their next new/used car or truck. Based on the author's own unique and vast car buying experience, this handy how-to guide provides buyers with an intuitive perspective on how to navigate the negotiating process, along with surviving finance and insurance, when signing the final paperwork. Long known as the most consumer-oriented car buyer's guide, *The Car Book 1999* has maintained the classic simplicity that for 18 years has led hundreds of thousands of car buyers to the best choice in new cars. While other car guides offer only manufacturers' specifications, *The Car Book 1999* sifts through the claims, the facts, the specifications and, with unique performance measurements, evaluates this year's new cars and minivans. With the 1999 edition of *The Car Book*, Jack Gillis once again proves why he is America's most sought after consumer expert on cars. **One-Page Reviews:** tell you how a vehicle performs in areas you care about and how the car stacks up against the competition. **Easy-to-Read Ratings:** provides overall value, crash test, fuel economy, preventive maintenance, insurance costs, consumer satisfaction, and more. **Safety Features:** is an at-a-glance listing of today's key safety features including airbags, ABS, built-in child seats, and daytime running lights. **Narrative Summaries:** for each model highlighted what's new and offer you insightful advice. **Jack Gillis' "Best Bets":** America's favorite list of top-rated cars. **Special Advice:** on showroom strategies, avoiding lemons, the best warranties, selecting the best child safety seat, saving on insurance, and more. **Foreword:** by Clarence M. Ditlow, Executive Director Center for Auto Safety Car negotiating is made easy and profitable with the help of this essential handbook. Filled with easy-to-reference checklists, scenarios, and formulas, the book arms readers with the knowledge to negotiate effectively. Long known as the most consumer-oriented car buyer's guide, *The Car Book 1999* has maintained the classic simplicity that for 18 years has led hundreds of thousands of car buyers to the best choice in new cars. While other car guides offer only manufacturers' specifications, *The Car*

Book 1999 sifts through the claims, the facts, the specifications and, with unique performance measurements, evaluates this year's new cars and minivans. With the 1999 edition of *The Car Book*, Jack Gillis once again proves why he is America's most sought after consumer expert on cars. **One-Page Reviews:** tell you how a vehicle performs in areas you care about and how the car stacks up against the competition. **Easy-to-Read Ratings:** provides overall value, crash test, fuel economy, preventive maintenance, insurance costs, consumer satisfaction, and more. **Safety Features:** is an at-a-glance listing of today's key safety features including airbags, ABS, built-in child seats, and daytime running lights. **Narrative Summaries:** for each model highlighted what's new and offer you insightful advice. **Jack Gillis' "Best Bets":** America's favorite list of top-rated cars. **Special Advice:** on showroom strategies, avoiding lemons, the best warranties, selecting the best child safety seat, saving on insurance, and more. **Foreword:** by Clarence M. Ditlow, Executive Director Center for Auto Safety ILLUS DTSN NSSN SPT BG MATRAS, JOHN Illustrated **Micro & Mini Car Buyers Guide** Bill Siuru The motorscooters of the four-wheel world! From the bubblecar Isettas and Messerschmitts to the pocket-rocket Morris Mini-Coopers and Abarths, minicars and microcars come in all shapes and sizes. Austin, Bantam, Saab, Mazda, Fiat, BMW, Citroen, Mini and more - dozens of perfectly restored little coupes, sedans, sports cars and trucks fill this one-of-a-kind buyers guide. A comprehensive listing of manufacturers who produced vehicles with engine displacements of less than 1cc. Includes competition models. Sftbd., 7x 9, 128 pgs., 194 b&w ill. (Was \$17.95) With reviews of 200 new cars, pickups, minivans, and SUVs, *Consumer Reports* cuts through the hype with solid information based on comprehensive testing and reliability data. 240 photos. With the average price of a new car now exceeding \$18,000, this is the guide used-car buyers wait for--the one the New York Daily News called the most useful guide on the market. This guide will steer consumers to the makes and models most likely to provide reliable and practical transportation, and help

minimize the chance of making an expensive mistake.

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