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Provides information about components, including batteries, capacitors, diodes, and switches. Every salesperson's road map to superstar success! Within this 333-page guidebook, you will find the knowledge and practical steps upon implementation can help one achieve a natural state of abundance and experience conscious expansion. While other books focus on the "the secret" of the law of attraction, you will learn that there is far more available to you than material possessions and societal status. Inside these pages are revealed tools readily available to you that you may not even be aware of. This book is organized around the Mind, Body, and Spirit—the three spheres of being that need to operate in equilibrium for true knowledge of self, accelerated self betterment and the manifestation of desire. Written from a state of enlightenment reached only after deep meditation and facing life's many hardships, this guidebook presents full details of the metaphysical aspects of the mind and thoughts, the ego and self-identification, presence and creation, mindfulness, the anatomy of fear, chakra energy systems and healing, exercise and well-being, mineral-supplemented diets, along with the benefits of juicing, detoxing, clean eating, and living on a plant-based diet. 800-CEO-Read Sales Book Of The Year for 2015 | Forbes 15 Best Business Books of 2015 | “The chapters, (46 of them in this 256 page book) are quick and concise, and it is easy to pick it up anywhere and find a nugget of easily actionable advice, but the kicker is that the actions he recommends are also quick and concise, so that we can accomplish them in the few bursts of spare time we all have left.” - 800CEORead.com “Follow Goldfayn's brilliant advice and you will have an endless supply of customer testimonials, spontaneous referrals, and new business, and it will compel you to buy a beautiful fountain pen and stop obsessing over social media. His advice simply works.” - Inc.com Grow your business by 15% with these proven daily growth actions Do you have trouble finding time during your hectic day to grow your business? Is your company stalled because you are too busy reacting to customer problems? Do you lack the funds to jumpstart an effective marketing plan? The Revenue Growth Habit gives business owners, leaders, and all customer facing staff a hands-on resource for increasing revenue that is fast, easy, and requires no financial investment. Alex Goldfayn, CEO of the Evangelist Marketing Institute, shows how to grow your organization by 15% or more in 15 minutes or less per day—without spending a penny of your money. Forget about relying on social media. Posting on Twitter, Facebook, and LinkedIn doesn't grow revenue, especially for business-to-business companies. The Revenue Growth Habit shows how to request and collect testimonials and how to communicate these testimonials to grow your business. You will discover how to write powerful case studies, ask for (and get!) referrals, grow your lists, and send a revenue-growing newsletter. Goldfayn also includes information for teaching your customer service people how to inform your current clients about what else they can buy from you. This proven approach revolves around letting your customers tell your story. There is nothing you can say about your products and services that is more effective than what your paying customers say. How does it work? Each day, take one quick, proactive communication action that tells someone about how they'll be improved after buying from you. Choose from the 22 actions Goldfayn details in The Revenue Growth Habit. Each technique is fast, simple, and free. It only requires your personal effort to communicate the value of your product or service to someone who can buy from you. Personal communication—the key to the 22 action steps—will make your company stand head-and-shoulders above the competition. In Evangelist Marketing, Alex Goldfayn argues that technology companies succeed in spite of their marketing, not because of it. He says that if consumer tech makers ceased all marketing activity today, they would not see a significant decline in sales. In this book, Alex presents why the current state of overly-technical, features-oriented tech marketing, branding, communications and public relations is costing the industry billions of dollars—easy money that's voluntarily being left on the table. Then he lays out a step-by-step system for creating intensely loyal brand evangelists based on deep consumer insights and simple, emotional language. Evangelist Marketing is written for consumer tech companies big and small—from PC manufacturers to Web-based services. It's also sure to improve the work of their marketing and public relations agencies. This collection is packed with 20 easy-to-make recipes that rely on little more than chicken and pantry staples. You 'll learn how a few flavor-packed ingredients can transform humble chicken into the star of the dinner table. Take our spice-

cabinet chicken recipes, which will simplify your grocery shopping—just raid your spice cabinet for three delicious takes on roast whole chicken. Or how about Southern-Style Stewed Chicken and Rice, a comforting one-pot meal that features rice plumped with flavored stock and tossed with tender pieces of shredded chicken? Chicken Mole Poblano surprisingly depends on pantry essentials such as dried chiles, nuts, a handful of common dried herbs and spices, and a bit of chocolate for its deeply complex flavor.

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