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Reconciling all fields of international economic law (IEL) and creating bridges between disciplines in a conceptual as well as practical manner, this book stands out as the first modern, comprehensive international economic law textbook. Containing a technically solid yet critically rich body of knowledge that spans disciplines from trade law to investment, from trade finance to fisheries subsidies, from development to the digital economy and other new-age topics, the book offers the widest possible coverage of issues in current international economic law. Positioning IEL as a truly global practice, the comprehensive coverage includes various treaty texts, landmark cases and new materials, and is supplemented by case studies, real-life examples, exercises and illustrations. The case extracts and legal texts are selectively chosen, with careful editing and serious deliberation to engage modern law students. Mini chapters show examples of interdisciplinary interactions and provide a window into the future disciplines of international economic law. Comprehensive, authoritative, and reader-friendly, market-leader BUSINESS LAW: The First Course - Summarized Case Edition, 14E delivers an ideal blend of classic black letter law and cutting-edge contemporary issues and cases. Today, BUSINESS LAW: The First Course - Summarized Case Edition continues to set the standard for excellence. The book's strong reader orientation makes the law accessible, interesting, and relevant. Intriguing cases, timely content, and effective learning features are thoroughly updated to represent the latest developments in business law. Cases range from precedent-setting landmarks to important recent decisions. Ethical, global, e-commerce, digital, and corporate themes are integrated throughout this edition with new features, such as new Digital Update that shows how digital progress is affecting the law. Numbered examples, Case in Points, sample answers, new reader-friendly Concept Summary Designs and helpful exhibits all work together to ensure reader comprehension. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version. Commercial Law: Text, Cases, and Materials provides students with an extensive and valuable range of extracts from key cases and writings in this most dynamic field of law. The authors' expert commentary and questions enliven each topic while emphasizing the practical application of the law in its business context. Len Sealy and Richard Hooley have been joined by four renowned experts in the field for the preparation of this edition. The authors have captured the essence of this fascinating topic at a time of significant legislative, regulatory, and political change. Interesting, clear, and applied, BUSINESS LAW TODAY, THE ESSENTIALS: TEXT AND SUMMARIZED CASES, 11E is a concise guide to the law and what it means in the business world -- from contracts and secured transactions to warranties and government regulations. Easy to understand with an engaging writing style that is matched by vibrant visuals, BUSINESS LAW TODAY: THE ESSENTIALS includes coverage of contemporary topics that impact not only the business world, but also the reader's personal life. The book examines timely issues, such as the financial crisis and its impact on business law, identity theft, immigration law, and diversity issues. Fascinating features and intriguing cases highlight the practicality of the concepts highlighted in the book. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version. Gives chapter outline to indicate the topics covered in each chapter. Provides diagrams and tables to illustrate the text. Includes examples from Indian organisations. Incorporates chapter-end summary for quick recapitulation. Gives test questions culled from MBA, M.Com and BBA examinations Includes case studies at the end of every chapter. This textbook is designed for the students of MBA and M.Com. Besides, it will also be useful to the students of MHROD, MIB and MBE. Students of postgraduate diploma in global business operations, chartered accountancy and BBA will also find this book useful. Management History is not simply a book about the history of business or even the history of management. The goal of this book is to demonstrate that despite the relative newness of management science as an academic subject, management has been around since ancient times. Through understanding the history of management - both in practice and theory - one is able to approach the complex and challenging problems of modern management from a new perspective. The book not only traces the development of management from history to the present day, but also examines the way this evolution impacts how management is practiced today and how it may develop in the future. It incorporates case studies from around the world cutting across a range of time periods, from the Egyptian royal tomb builders of Deir el-Medina, to H.J. Heinz, Cadbury Brothers and Tata Steel. Management History is ideal for instructors wishing to incorporate historical content and analysis into management education courses, modules, and training programs, particularly at the MBA level and higher. 'Complete Criminal Law' provides a student-centred, straightforward approach to the criminal law LLB/CPE syllabus. It involves the student in an active approach to learning through the use of many learning features. Medical Law: Text, Cases, and Materials offers all of the explanation, commentary, and extracts from cases and key materials that students need to gain a thorough understanding of this complex topic. Key case extracts provide the legal context, facts, and background; extracts from materials provide differing ethical perspectives and outline current debates; and the author's insightful commentary ensures that readers understand the facts of the cases and can navigate the ethical landscape to form their own understanding of medical law. Sealy and Hooley's Commercial Law: Text, Cases, and Materials provides students with an extensive and valuable range of extracts from key cases and writings in this most dynamic field of law. The authors' expert commentary and questions enliven each topic while emphasizing the practical application of the law in its business context. Five renowned experts in the field continue the legacy of Richard Hooley and Len Sealy, capturing the essence of this fascinating topic at a time of significant legislative, regulatory, and political change. International Law: Text, Cases and Materials provides not only an essential introduction to the core concepts and foundational principles of international law, but also a detailed overview of each established area in which international law operates. Featuring cases, materials, and illustrative figures throughout to enhance the level of context and detail provided, the book covers everything a student of international law requires. Topics include the law of treaties, international organisations, the international protection of human rights, responsibility in international law, jurisdiction, diplomatic and consular law, territory in international law, the law of the sea, international air and space law, international economic law, international environmental law, and international humanitarian law. This comprehensive textbook will be essential reading not only for any course on international law, but also as a starting point for those wishing to grasp the context of a particular area of international law before exploring further. Principles of Management: Text and Cases introduces students to the fundamentals of management through a balanced blend of theory and practice. The opening vignettes and cases depict real-world situations and problems that managers face while highlighting the management practices of successful Indian and foreign companies. Samples of a leave policy, a strategy and action plan for human resource management, an application blank, and a code of ethics are appended to a few chapters to further illustrate the way organizations function. In addition to the concepts, the book

also delves into the various academic perspectives that have evolved over time to provide the readers an integrated view of different approaches to management. Environmental Law: Text, Cases, and Materials has been designed to provide students with everything they need to approach the subject with confidence. Experts in the area, the authors combine clear and insightful commentary with carefully chosen extracts from UK and international sources to offer students a well-rounded view of the subject area. Covering a broad range of topics, the authors introduce discussion on controversies and debates and encourage readers to engage in critical reflection by posing regular discussion questions throughout the text. Further reading suggestions point students towards useful resources, guiding their independent research. Online Resources This book is also accompanied by online updates collated by the authors, helping students to stay well-informed. Textbook on operational management in the service sector - presents case studies concerning service delivery systems in the USA, and discussing business organization, capacity management, and management techniques for service operations. Illustrations and statistical tables. Teach your students the most effective research strategies—including Internet surveys! Over the last few years changes in the marketing research process have been dramatic and far-reaching with the emergence of the Internet and other technologies. Marketing Research: Text and Cases, Second Edition, the completely updated edition of the classic Haworth textbook not only takes students step-by-step through cutting-edge design, conducting, and interpreting of market research, but is now updated to include Internet surveying. The topic of marketing research is comprehensively examined, including strategic and tactical decisions, choosing the proper research design, and successfully presenting results. The book provides clear explanations of complex issues and includes helpful charts, graphs, figures, sample questionnaires, and case studies which make important points easier to grasp. The practice cases (including an SPSS 11.0 data disk) offer engaging real-world problems that test the student's research and analysis skills. Marketing Research: Text and Cases, Second Edition includes the updated and improved instructor's manual, test bank, and PowerPoint slides. A brand-new section details procedures on how to successfully perform and effectively use Internet surveys, and includes a list of online survey providers, bulk email providers, and sample emails to use with online surveys. Stressing a practical, "hands on" project approach to learning, this guide not only prepares students for real-world experiences, but allows practitioners who are preparing market analysis reports needing background material to guide them through the process. Marketing Research: Text and Cases, Second Edition offers all the course-planning extras you need, including: thorough instructor's manual sample syllabus research project tips, assignments, and forms test bank with true-false and multiple choice questions also available: 20-30 PowerPoint slides per chapter Marketing Research: Text and Cases, Second Edition gives instructors the tools they need for thorough course planning and is an ideal textbook for introductory marketing research courses and for practitioners looking for a guidebook. Designed to facilitate understanding and retention of the material presented, each chapter contains the following pedagogical features:

- u Opening Case: Each chapter begins with an opening case highlighting strategies and actions followed by Indian companies while trying to exploit the opportunities present in a competitive environment.
- u Real World Examples: Each chapter contains a number of real- world examples illustrating how a particular firm has exploited the gaps present in the environment, using its own resources to best advantage.
- u Terminology: Key ideas and terms that are vital to understanding strategic management have been highlighted throughout the book and explained at the end in a summarised form.
- u References: Each chapter is also supported by carefully selected references for the benefit of readers who might be interested in exploring the topic(s) further.
- u Personality Profiles: Personality sketches of leading corporate heroes have also been provided at appropriate places, illustrating the manner in which they fought against heavy odds and emerged as winners in the end.
- u Review and Discussion Questions : Following the terminology, review and discussion questions offer an opportunity to focus on each of the key ideas illustrated at the beginning of each chapter and stimulate clear thinking.
- u Research Inputs: The book provides a comprehensive coverage of a vast, growing subject well-supported by a wealth of research data collected from multifarious sources.
- u Concluding Case: Each chapter contains a thoroughly researched and widely-acclaimed case, picked up from Business Today, relevant to the topic in question.
- u Student Oriented Text: The subject matter has been presented in a simple and lucid manner, keeping the unique requirements of students in mind.

Step-by-step guidelines for successful marketing management! Designed for college- and graduate-level marketing students, Marketing Management: Text and Cases is also a valuable resource for anyone trying to market a product or service. This volume integrates understandable marketing concepts and techniques with useful tables, graphs, and exhibits. Three leading experts in marketing management teach you how to market any business. Marketing Management: Text and Cases is divided into two sections to accommodate a wide variety of interests. The first section is an essential textbook that offers a complete overview of marketing management, and describes the steps necessary for successful company-to-customer interaction. Each chapter comes generously enhanced with tables and charts to clearly demonstrate the marketing process from concept to implementation. Marketing Management: Text and Cases also contains fifteen new case studies to challenge the more experienced marketing student as well as introduce the beginner to situations where the marketing process can be demonstrated. These cases provide a wide variety of managerial situations for small, medium, and large companies as well as entrepreneurial cases to expose readers to the types of analyses needed for those examples. From the creation of a new waterpark to marketing algae products, these case studies provide backgrounds, histories, trend analyses, and data to reveal the companies' situations and possible solutions. This book is useful for training courses and valuable to university faculty and students as well as business managers, CEOs, and entrepreneurs. Marketing Management: Text and Cases covers essential managerial elements of marketing, including: an overview of marketing in the new millennium, including basic definitions, global marketing, and electronic marketing customer analysis—segmentation, market grids, and market estimations competitive analysis—types of competition, gathering intelligence, and marketing audits financial analysis—assessing revenue, cost, profitability, and risk for marketing decisions marketing planning—both strategic planning and operational perspectives evaluation and control of marketing activities including sales, cost, and profit This text strives to bring money and banking up-to-date by providing complete, integrated coverage of topics that are important to the twenty-first century world of money and banking. While covering the myriad topics appropriate for a money and banking course, the book is the first in the field to fully integrate coverage of international financial markets and the global economy from the outset. It also gives considerable attention to the ways in which new technologies are affecting the practice of banking, the nature of money, and the tasks of policymakers, and is the first and only text on the market to offer a fully-integrated program of accompanying online resources and multimedia tools that enhance a student's study of money and banking. Based on the longtime market-leader BUSINESS LAW: TEXT AND CASES by Clarkson/Miller/Cross, this paperback text offers an affordable solution for those looking for a concise one-semester text that offers in-depth treatment of today's business law topics. Designed for the contemporary one-semester course, BUSINESS LAW: TEXT AND CASES--AN ACCELERATED COURSE provides the rigor and seriousness of a classic black-letter law text with a brief nineteen-chapter table of contents. The text combines the benefits of a black-letter law approach with a strong student orientation, making the law accessible, interesting, and relevant for readers. An excellent assortment of included cases range from precedent-setting landmarks to important recent decisions, and ethical, global, e-commerce, digital, and corporate themes are integrated throughout this edition. In addition, numerous critical-thinking exercises challenge students to apply what they have learned to real-world issues. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version. The book abounds in meritorious features (such as tables, charts, illustrations, skill building exercises, cases, games, incidents) which set it apart from other books on management. The topics have been presented in a simple, concise and interesting manner. Every attempt has been made to maintain easy readability and quick comprehension. Contemporary examples, personality profiles, corporate experiences have been provided at relevant places to enrich the contents further. The book is primarily meant for students pursuing advanced courses in management such as MBA, PGDBA, M.Com, IAS, B.Com (Hons) and BBA. DeLong and Nanda's Professional Services: Text and Cases is the first casebook to be published on the management of professional service firms (law firms, architecture, financial services, consulting). It includes a comprehensive selection of case studies that span these industries broadly. Although much has been researched and written about managing service firms generally (e.g., food service, hotels, banking and other consumer services), very little has been compiled on managing professional services. Professional Service firms have a highly educated employee base and these firms offer both consumer and commercial services that involve managing, supporting and improving their clients' intellectual assets. DeLong and Nanda have developed this text to demonstrate to students the unique challenges and opportunities attendant upon this market segment

of our economy. BUSINESS LAW: TEXT & CASES--COMMERCIAL LAW FOR ACCOUNTANTS is an adaptation of the market-leading Clarkson/Miller/Cross textbook. This textbook is suited for the second course in a business law series (commercial law), often a requirement for accounting majors. It covers topics students will see on the CPA exam and delivers an ideal blend of classic black letter law and contemporary cases. The text's strong student orientation makes the law accessible, interesting, and relevant with cases that represent the latest developments. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version. This interactive CD-ROM Edition is based on the best selling print version of West's Business Law, 9th Edition. This CD-ROM can be used as a stand alone item or in conjunction with the text. This CD-ROM appeals to those looking to experience business law in a whole new way and medium. Along with inclusion of the entire West's Business Law text, this CD-ROM includes video segments, full case presentations, a built-in study guide, quizzes, self-tests and more. "Strategic International Management" takes a global perspective and covers the major aspects of international business strategies, the coordination of international companies and the particularities of international value chain activities and management functions. The book provides a thorough understanding of how Production & Sourcing, Research & Development, Marketing, Human Resource Management and Controlling have to be designed in an international company and what models are available to understand those activities in an international context. The book offers 20 lessons that provide a comprehensive overview of all key issues. Each lesson is accompanied by a case study from an international company to facilitate the understanding of all important factors involved in strategic international management. Argues that a company's capability to conceive and design quality prototypes and bring a variety of products to market more quickly than its competitors is increasingly the focal point of competition. The authors present principles for developing speed and efficiency. This third edition of Teaching and the Case Method is a further response to increased national and international interest in teaching, teachers, and learning, as well as the pressing need to enhance instructional effectiveness in the widest possible variety of settings. Like its predecessors, this edition celebrates the joys of teaching and learning at their best and emphasizes the reciprocal exchange of wisdom that teachers and students can experience. It is based on the belief that teaching is not purely a matter of inborn talent. On the contrary, the knowledge, skills, and attitudes that make for excellence in teaching can be analyzed, abstracted, and learned. One key premise of Teaching and the Case Method is that all teaching and learning involve a core of universally applicable principles that can be discerned and absorbed through the study and discussion of cases. Mergers and Acquisitions: Text and Cases provides guiding frameworks and information on Mergers and Acquisitions (M&A), complemented by a set of well-matched cases. The purpose is not to rehash the existing set of M&A books, but to provide real-world examples of situations that allow the reader to utilize the core concepts and processes in M&A. The authors present a process-based framework of M&A, within which the reader is given in-depth information about the steps in doing deals. The reader then has the ability to apply these concepts and frameworks to the full-length cases. The book can be used as a stand-alone text because it provides good coverage of the entire M&A process. In order to more specifically focus on any particular aspect of M&A, the text can easily be supplemented with focused materials. In a constantly evolving service-led Indian economy, human resources have become the cornerstone of an organization's success. The management of human capability has become an art that has to be understood and mastered to run a successful enterprise. Human Resource Management: Text and Cases, 2e, explains the basic concepts of this discipline and presents cases that provide an insight into the challenges faced by HR professionals on a day-to-day basis. Going beyond the coverage of a traditional textbook, this book focuses on applied aspects of HRM, which capture the evolving challenges in the field. The authors have used their extensive real-world work experience in talent acquisition, and human resource development and retention to provide lucid explanation of all major concepts of human resource management. Replete with examples and cases, this title is a complete guide for all MBA students and HR practitioners. KEY FEATURES • Extensive coverage of HR best practices and innovations • Sample 'ready-to-use formats' of relevant documents • Thought-provoking chapter opening cases to set the context for learning in the text ahead • Application cases to showcase real-world implementation of concepts • PowerPoint slides and Question Bank for teachers LABOR AND EMPLOYMENT LAW: TEXT & CASES, 15TH EDITION, written by a nationally renowned White House labor arbitrator, offers comprehensive and objective coverage of labor and employment law topics that challenge students to develop critical thinking skills through case analysis. In-depth chapters explore labor law topics, focusing primarily on the National Labor Relations Act, and are updated to include coverage of court systems and the role of administrative agencies in policymaking. In addition, a thorough understanding of employment law topics is provided through chapters on discrimination law, occupational safety and health issues, employee privacy and more. Also included in this edition are issues of violence in the workplace and the implications of the ADA Amendments Act of 2008. No other text in this market can claim the prestige of authorship and timely coverage of topics so important to students in their business careers. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version. Comprehensive, authoritative, and reader-friendly, market-leader BUSINESS LAW: TEXT AND CASES - Commercial Law for Accountants delivers an ideal blend of classic black letter law and cutting-edge contemporary issues and cases. Today, BUSINESS LAW - Commercial Law for Accountants, 14E continues to set the standard for excellence. The book's strong reader orientation makes the law accessible, interesting, and relevant. Intriguing cases, timely content, and effective learning features are thoroughly updated to represent the latest developments in business law. Cases range from precedent-setting landmarks to important recent decisions. Ethical, global, e-commerce, digital, and corporate themes are integrated throughout this edition with new features, such as new Digital Update that shows how digital progress is affecting the law. Numbered examples, Case in Points, sample answers, new reader-friendly Concept Summary Designs and helpful exhibits all work together to ensure reader comprehension. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version. The book is written for students and managers who desire an overview of contemporary information systems technology (IT) management. It explains the relevant issues of effective management of information services activities and highlights the areas of greatest potential application of the technology. No assumptions are made concerning the reader's experience with IT, but it is assumed that the reader has some course work or work experience in administration or management. This text is comprised of an extensive collection of Harvard Business cases devoted to Information Technology. Advertising Management in a Digital Environment: Text and Cases blends the latest methods for digital communication and an understanding of the global landscape with the best practices of the functional areas of management. Divided into three core sections, the book provides a truly holistic approach to Advertising Management. The first part considers the fundamentals of advertising management, including leadership, ethics and corporate social responsibility, and finance and budgeting. The second part considers human capital management and managing across cultures, whilst the third part discusses strategic planning, decision making and brand strategy. To demonstrate how theory translates to practice in advertising, each chapter is illustrated with real-life case studies from a broad range of sectors, and practical exercises allow case analysis and further learning. This new textbook offers an integrated and global approach to Advertising Management and should be core or recommended reading for undergraduate and postgraduate students of Media Management, Advertising, Marketing Management and Strategy, Communications and Public Relations. The applied approach provided by case study analysis makes it equally suitable for those in executive education and studying for professional qualifications. "We are delighted to offer this twelfth edition of Exploring Strategy. With sales of previous editions now well over one million worldwide, we believe we have a tried and tested product. Yet the strategy field is constantly changing. For this edition, therefore, we have thoroughly refreshed all chapters, with new concepts, new cases and new examples throughout. Here we would like to highlight three principal changes, while recalling some of the classic features of the book"--

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